



5504 State Road • Cleveland, OH 44134-7330 • (216) 351-1755  
1-800-722-6664 • FAX (216) 351-0392

M. H. Alli  
Officer in Charge  
Purchase Unit  
Operational Support Division  
UNIDO-P.O. Box 300  
Wagrammerstrasse 5  
A-1400 Vienna  
AUSTRIA

June 7, 1996

Dear Mr. Alli,

In response to your fax of June 5, 1996, I am sending you a new quote. The new quote is the same as in February, same prices and delivery terms. However, on this quote, I have included the cost of the connecting cables that you have requested. The cost of the cables have not changed and are the same as the last time you purchased them. I have extended the expiration date of the quote to July 31, 1996 as requested.

It is with great regret that I must inform you that I will not be able to make it to Brazil for the training seminar. This is the busiest time of the year for us and in addition, we have many employees with scheduled vacations, which, regrettably, makes getting away just about impossible. I am sure you can understand my predicament.

If I can be of any further assistance, or assist you in your seminar from a distance, please let me know.

Thank you for your continued support of our equipment.

With Best Regards,

A handwritten signature in cursive script that reads "Drew Miller". The signature is written in black ink and is positioned above the typed name and title.

Drew Miller  
International Sales